



Government regulators have your company in their sights.

You can count on Astrigh Truck Risk to watch your back.

Whether you are a motor carrier, freight broker or 3PL, or have other interests in the transportation industry, out-sourcing your regulatory compliance to **Astrigh Truck Risk** and **James F. Mahoney** – a tested, proven transportation lawyer – reduces your risk of an FMCSA or CSA violation, and frees you to focus on fleet operations and maximizing revenue.

Bottom-line benefits of delegating your compliance management to Astrigh Truck Risk

- Predictability and economy in compliance monitoring
- Leading-edge regulatory management, training and guidance
- Greater certainty in all phases of driver and vehicle compliance and performance
- Reduced risk of DOT audits and interventions
- Freedom from company records management
- CSA BASICS monitoring, with immediate notification of non-compliance and guidance
- Greater fleet efficiency
- Preventive DOT compliance evaluations
- Improved CSA scores
- Protection from predatory tax authorities
- Lower insurance costs

Phoenix trucking attorney **James F. Mahoney** offers years of experience in FMCSA compliance, trucking operations, risk management, freight brokerage and 3PL operations, oversight and management of injury and cargo claims, owner-operator issues with regulatory agencies and insurers, alternatives in workers' comp, and insurance coverage.



Licensed to practice law in Arizona, New York and New Jersey, Jim Mahoney offers extensive trucking management, legal counsel and litigation experience, with very favorable outcomes.

Astrigh Truck Risk, Inc.

8111 E. Indian Bend Rd.
Scottsdale, AZ 85250
602-264-2088

www.astrigh.com

Compliance Management: The Benefits of Using a Transport Lawyer

One of the most valuable compliance assets that a trucking lawyer provides to a company is the attorney-client privilege.

Trucking companies that rely on **James F. Mahoney** can leverage their legal protections by using the attorney-client privilege in developing compliance responses and procedures. That protection can be valuable in responding to investigations and citations involving the Department of Transportation, federal and state taxing authorities, and your insurance carrier's audits for unreported miles or revenue.

Why Use Jim Mahoney and Astrigh Truck Risk

Every transport business can benefit from the diligence and experience of a transportation lawyer, but not every business can afford an in-house attorney.

The one-two punch offered by James F. Mahoney, PLC, and Astrigh Truck Risk, Inc., arms you with a safety system and customized CSA monitoring and services, plus experienced, industry-savvy legal insight and informed advice.

- **Customer and Vendor Relations.** You know you have agreements with vendors and customers. And you know you'll never, ever get cross-wise with them, right? But if you did, what "out" do you have? Better yet, why not be sure your forward-looking contracts are helpful to you?
- **Buying and Selling.** If you're thinking of acquiring a competitor, selling off a division, or planning to sell out entirely, you need the safety net of a lawyer – to avoid hasty decisions, to gain protection from unscrupulous business adversaries, and to avoid a bad deal.
- **Fine Print.** You rely on bills of lading every day. Did you know that the language on the flip side of the bill can control whether you get paid? If you move a load under a contract, does your tariff control a dispute or does the contract? Do you have tariffs at all?
- **Regulatory Investigations.** According to the FMCSA, more intervention (i.e., warning) letters going out, and field investigations are on the rise. In past years the number was approximately 1,580 carrier visits per month – and mostly to the larger carriers or after a serious accident. But in 2013 the number of office-targeted audits should approach 1,850 inquiries per month.
- **Penalties and Premiums.** Our regulatory experience helps you avoid post-policy premium increases from insurance company audits. By properly structuring your fleet, we help you avoid UIB and withholding tax problems. And if you've ever had a disgruntled or injured owner-operator, you have come uncomfortably close to an IRS SS-8 inquiry, which should only be answered by a competent lawyer well-versed in independent contractor litigation.



A Broad Umbrella of Regulatory Protections

You enjoy the tested counsel of a seasoned FMCSA compliance specialist and a bullpen of specialized transport resources.

We monitor and seek to anticipate regulatory and legal threats and alert you on pending changes to regulations, replacing rumors and speculation with solid counsel.

If problems arise, such as compliance reviews, Notices of Claims, insurance coverage or premium audits, we can immediately jump in as your representative and advocate, minimizing or eliminating potentially harsh outcomes and reducing or avoiding fines and minimizing regulatory oversight.

We can keep you safe on issues important to the IRS, to State unemployment bureaus, to the Department of Labor, and protect you from costly audits by your insurers. Jim Mahoney maintains relationships with trustworthy insurance brokers; he speaks their language and can help you work with them to buy what you truly need.

The End of the \$50 Phone Call

There is no charge for your phone calls to James F. Mahoney, PLC, and Astrigh Truck Risk.

- The law firm bills only for substantive legal work.
- Astrigh bills by a fixed price depending on your selection of services from the Astrigh menu (below).

Astrigh Truck Risk Compliance Menu

Motor Carriers

CSA Monitoring and Training
Driver Files
Drug & Alcohol Training
New Entrant Review
Motor Carrier Filings
Owner Operator Contracts
MC authority compliance

Vehicle Compliance

Maintenance File Compliance
CSA Updates / Data Q Service
DOT Audit Preparation
Driver Meetings
Spot Log Audits
Driver Handbooks

Driver Compliance

New Hire Compliance
DQ File Compliance
Citation / Roadside Compliance
Safety Management Programs

Insurance

Alternative Guidance on Brokers and Carriers
Auto Liability / Physical Damage
Cargo – General and Specialized
General and Contractual Liability
Health Insurance
Owner/Operator Coverage
Real Property
Warehousing
Workers' Compensation